



ARCOS HONG KONG LIMITED

ALROSA Group Company

27 April, 2016

ALROSA Rough and Polished Diamond Tender

Invitation to Rough and Polished Diamond Tender (09 - 13 May, 2016 Shanghai, PRC)

Dear Sirs,

Hereby we invite your company to participate in ALROSA Rough and Polished Diamond Tender. The members of the Shanghai Diamond Exchange are able to participate in the tender and to be registered as a Bidder only. No deposit is required to be registered as a Bidder. For inspection and bidding, the lots of rough and polished diamonds are prepared. Specifications № 1 and № 2 with the details of the goods are enclosed to this Invitation.

Appointment for Preview

To confirm your interest to participate in as a Bidder, please send **The Reply Form** filled in by return to: **Mr. Egorov Timur**, Managing Director of Arcos Hong Kong Limited, by email to egorovtn@arcos-hk.com or by Fax to +852 2521 9636 or; **Shanghai Diamond Exchange**, 15/F, 1701 Century Avenue, Pudong, Shanghai, China or by fax to +86 21 5015 8094.

Preview Dates and Location

Shanghai Diamond Exchange, Trading Room, 15/F, No. 1701 Century Avenue, Pudong, Shanghai, China

Date of Inspection	1 st Inspection Session	2 nd Inspection Session	3 rd Inspection Session
09 MAY, 2016 (MON)	10:00 – 12:00	12:00 – 14:30	14:30 – 16:45
10 MAY, 2016 (TUE)	09:30 – 12:00	12:00 – 14:30	14:30 – 16:45
11 MAY, 2016 (WED)	09:30 – 12:00	12:00 – 14:30	14:30 – 16:45
12 MAY, 2016 (THU)	09:30 – 12:00	12:00 – 14:30	14:30 – 16:45
13 MAY, 2016 (FRI)	09:30 – 12:00	12:00 – 14:30	No Inspection

Bid Submission Deadline

13 MAY, 2016 (FRI) 15:00 pm (Shanghai Time)

Opening the Bids

13 MAY, 2016 (FRI) 15:00 pm (Shanghai Time)

Result Announcement (by email to the Bidders only)

16 MAY, 2016 (MON)



ARCOS HONG KONG LIMITED

ALROSA Group Company

Documental Support

Before the attending to Inspection of the goods a company should provide ALROSA representatives with a copy of company's business registration certificate and/or business profile and/or other registration document.

Attending Preview Session

Attendee should be your company's representatives and possess appropriate company's authorization document as a business card or company letter, etc.

Bid Forming

Bid should be signed by authorized person of the company with the company's chop. Please clearly indicate the contact information as: the name of Company, email address, telephone number etc.

Bid Submission

- by delivery of the Bid by hand with sealed envelope to ALROSA representatives to the address of: Shanghai Diamond Exchange, Trading Room, 15/F, 1701 Century Avenue, Pudong, Shanghai, China; or
- by email to egorovtn@arcos-hk.com; or
- by fax to +86 21 5015 8094.

Bid Recall

You can recall your bid before the Bid Submission Deadline.

Results Announcement

ALROSA will announce the tender results by sending email notification to the Bidders only.

Payment to Invoice and Collection of Goods

All of the tender payments, shipment and delivery processes will be administered by Malca-Amit (Shanghai) Trading Co., Ltd, Room 906A, 9/F, Tower B, Shanghai Diamond Exchange, 1701 Century Avenue, Pudong, Shanghai, China. Tel: +86 21 6109 0668, Fax: +86 21 6165 2915, email pvg.cn@malca-amit.com

The Buyer will be informed on the details of payment, shipment and delivery processes accordingly.

Yours faithfully,

Timur Egorov

Managing Director

Arcos Hong Kong Limited – ALROSA Group company

For further enquiries please contact **Mr. Egorov Timur** on telephone +852 2521 9292 or email to egorovtn@arcos-hk.com



**ALROSA Rough and Polished Diamond Tender
(09 - 13 May, 2016 Shanghai)**

Reply Form

to Invitation to Rough and Polished Diamond Preview

Location and Inspection Dates

Shanghai Diamond Exchange, Trading Room, 15/F, No. 1701 Century Avenue, Pudong, Shanghai, China.

Date of Inspection	1 st Session	2 nd Session	3 rd Session
09 MAY, 2016 (MON)	10:00 – 12:00	12:00 – 14:30	14:30 – 16:45
10 MAY, 2016 (TUE)	09:30 – 12:00	12:00 – 14:30	14:30 – 16:45
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12 MAY, 2016 (THU)	09:30 – 12:00	12:00 – 14:30	14:30 – 16:45
13 MAY, 2016 (FRI)	09:30 – 12:00	12:00 – 14:30	No inspection

Company is entitled for **ONE** Inspection Session for each Rough and Polished Diamonds Inspections or one of them by your choice. Please choose your preferred Inspection Session and mark as "X" clearly.

Signature Name Title/Position of the Signer

Please clearly fill in the contact data below:

Date of Reply	
Company	
Names of Attendees	1
	2
Contact email address	
Contact telephone number	

*Please return this Reply Form filled in to Mr. Egorov Timur by email to egorovtn@arcos-hk.com or by Fax to +852 2521 9636 or to Shanghai Diamond Exchange, 15/F, 1701 Century Avenue, Pudong, Shanghai, China by fax to +86 21 5015 8094.

Please send your offer not later than on May 13, 2016, 15:00pm Shanghai time
 請於2016年5月13日星期五下午3点(上海時間)之前寄回您的投標書。

 ALROSA TENDER, MAY 2016

SPECIFICATION № 1

LOT #	DESCRIPTION	SIZE	WEIGHT, CTS	PER CT, US\$	VALUE, US\$	OFFER, US\$
1	#ST & SH WHITE	8GR-4CT	159,63	1 859,81	296 881	
2	#ST & SH YELL	8GR-4CT	100,43	1 147,18	115 211	
3	#BLACK Z WHITE	8GR-4CT	118,62	1 184,60	140 517	
4	#SAWABLES	4GR-6GR	420,22	747,04	313 920	
5	#SAWABLES	4GR-6GR	422,08	704,45	297 335	
6	#CHIPS	4GR-6GR	151,04	605,26	91 419	
7	#MACCLES	4GR-6GR	200,52	493,57	98 971	
8	#BLACK Z WHITE	4GR-6GR	120,42	471,83	56 818	
9	SAWABLES LIGHT	3GR	199,89	425,66	85 086	
10	SAWABLES LIGHT	3GR	199,94	425,66	85 106	
11	SAWABLES LIGHT	3GR	199,99	425,68	85 131	
12	SAWABLES LIGHT	3GR	199,95	425,66	85 110	
13	CH LIGHT	3GR	100,98	351,65	35 510	
14	BLK ST LIGHT	3GR	254,29	232,02	59 000	
15	SAWABLES LIGHT	2GR	300,93	345,91	104 096	
16	SAWABLES LIGHT	2GR	301,18	361,10	108 756	
17	MAC LIGHT	2GR	196,41	250,61	49 223	
18	BLK ST LIGHT	2GR	300,53	189,61	56 983	
19	SAWABLES LIGHT	-12+11	304,02	287,11	87 287	
20	CH LIGHT	-12+11	150,66	217,91	32 831	
21	MAC LIGHT	-12+11	205,53	184,32	37 884	
22	BLK ST LIGHT	-12+11	295,81	162,93	48 195	
23	BLK ST LIGHT	-11+9	663,49	109,50	72 651	
24	LIGHT 1	-9+7	766,51	102,60	78 645	
25	LIGHT 1	-7+6	601,47	86,69	52 143	
26	LIGHT 1	-6+5	538,68	74,43	40 092	
	TOTAL		7 473,22	349,89	2 614 801	

Company 公司名称
 Company's Address 公司地址
 Contact No 联络电话
 E-mail 邮箱
 Name 姓名
 Signature 签名 Company Chop 公司印章
 Date 日期

Signed Specification shall be considered as your irrevocable and final offer to purchase the goods
本规格清单一经签署後即不可更改并视为购买货品的最後投標。

Please send your offer not later than on May 13, 2016, 15:00pm Shanghai time
 請於2016年5月13日星期五下午3点(上海時間)之前寄回您的投標書。

 ALROSA TENDER, MAY 2016

SPECIFICATION № 2

№	GIA Cert No	SHAPE	WEIGHT, CTS	COLOR	CLAR	CUT	POL	SYM	FLOUR	PCS	VALUE, US\$	OFFER, US\$
1	2175571653	RD	5,08	L	VVS2	EX	EX	EX	FNT	1	46 289	
2	5171573080	RD	3,46	K	VVS2	EX	EX	EX	FNT	1	28 113	
3	6215772609	RD	3,29	I	VS1	EX	EX	EX	MED	1	28 212	
4	2175549729	RD	2,07	K	VVS1	EX	EX	EX	NON	1	10 133	
5	2171505952	RD	2,01	G	VVS2	EX	EX	VG	NON	1	20 374	
6	2171575538	RD	2,01	G	VVS2	VG	EX	VG	STG	1	16 008	
7	2175510859	RD	2,25	I	VVS2	EX	EX	EX	NON	1	16 470	
8	5172510866	RD	2,01	K	VVS2	EX	EX	EX	NON	1	9 176	
9	5171549656	RD	2,01	K	VVS2	VG	EX	VG	NON	1	8 509	
10	1172575248	RD	2,01	M	VVS2	EX	EX	EX	NON	1	7 719	
11	6177414593	RD	2,01	S-T	VVS2	VG	EX	EX	MED	1	5 146	
12	1172510934	RD	2,30	I	VS1	EX	EX	EX	NON	1	14 946	
13	1172549835	RD	2,11	L	VS1	EX	EX	EX	NON	1	8 483	
14	2173575252	RD	2,01	L	VS1	EX	EX	EX	NON	1	8 215	
15	2173575517	RD	2,01	M	VS1	VG	VG	VG	NON	1	6 633	
16	2175575245	RD	2,12	N	VS1	VG	VG	EX	NON	1	6 742	
17	5172499801	RD	2,61	G	VS2	EX	EX	EX	STG	1	20 719	
18	2175510937	RD	2,10	K	VS2	EX	EX	EX	NON	1	8 547	
19	2173573250	RD	2,50	L	SI1	EX	EX	EX	NON	1	10 150	
20	5171549765	RD	1,50	D	VVS1	EX	EX	EX	NON	1	21 255	
21	5172475325	RD	1,56	D	VVS2	EX	EX	EX	FNT	1	14 303	
22	5172485312	RD	1,83	G	VVS2	EX	EX	EX	FNT	1	14 736	
23	2173505922	RD	1,51	H	VVS2	EX	VG	VG	NON	1	8 710	
24	2173537089	RD	1,50	I	VVS2	EX	EX	EX	NON	1	8 033	
25	6177573017	RD	1,55	D	VS1	EX	EX	EX	FNT	1	15 181	
26	2173532216	RD	1,50	F	VS1	VG	EX	VG	FNT	1	10 218	
27	2173505913	RD	1,76	H	VS1	EX	EX	EX	MED	1	10 177	
28	2175549918	RD	1,57	I	VS1	EX	EX	EX	NON	1	8 369	
29	1172575366	RD	1,60	D	VS2	EX	EX	EX	NON	1	15 776	
30	6167935148	RD	1,53	G	VS2	EX	EX	EX	STG	1	8 923	
31	5172531672	RD	1,56	H	VS2	EX	EX	EX	NON	1	9 385	
32	6173443301	RD	1,51	H	VS2	EX	EX	EX	FNT	1	8 517	
33	2227319322	RD	1,04	E	VVS1	EX	EX	EX	MED	1	7 492	
34	6177505985	RD	1,10	E	VVS1	EX	EX	EX	STG	1	6 954	
35	6215975815	RD	1,13	F	VVS1	EX	EX	EX	FNT	1	6 916	
36	1172477336	RD	1,01	G	VVS1	EX	EX	EX	NON	1	7 000	
37	2175510856	RD	1,02	G	VVS1	EX	EX	EX	NON	1	6 962	
38	1176532237	RD	1,03	H	VVS1	EX	EX	EX	NON	1	5 736	
39	1172475200	RD	1,08	H	VVS1	EX	EX	EX	FNT	1	5 356	
40	2171506007	RD	1,13	J	VVS1	EX	EX	EX	NON	1	3 854	
41	5171549759	RD	1,04	J	VVS1	EX	EX	EX	NON	1	3 869	
42	2173510853	RD	1,05	J	VVS1	EX	EX	EX	FNT	1	3 581	
43	5171584318	RD	1,00	K	VVS1	VG	EX	EX	FNT	1	2 964	
44	2173510843	RD	1,30	L	VVS1	EX	EX	EX	STG	1	3 529	
45	6177485460	RD	1,25	D	VVS2	EX	EX	EX	NON	1	11 285	

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 ALROSA TENDER, MAY 2016

SPECIFICATION № 2

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46	2171584342	RD	1,15	D	VVS2	EX	EX	EX	NON	1	10 042	
47	2175575223	RD	1,00	G	VVS2	VG	EX	VG	NON	1	5 510	
48	6177550417	RD	1,03	H	VVS2	EX	EX	EX	NON	1	5 841	
49	2175575685	RD	1,00	H	VVS2	VG	VG	VG	NON	1	5 022	
50	2171575286	RD	1,01	I	VVS2	EX	EX	EX	NON	1	4 461	
51	1172531281	RD	1,01	J	VVS2	EX	EX	EX	NON	1	3 697	
52	5172532274	RD	1,06	K	VVS2	EX	EX	EX	NON	1	3 180	
53	2175505916	RD	1,01	L	VVS2	EX	EX	EX	NON	1	2 637	
54	6177584319	RD	1,22	L	VVS2	EX	EX	EX	FNT	1	3 349	
55	2171414480	RD	1,00	M	VVS2	VG	EX	EX	FNT	1	2 257	
56	2175510813	RD	1,01	D	VS1	EX	EX	VG	NON	1	7 089	
57	2175575299	RD	1,00	D	VS1	VG	VG	VG	MED	1	5 566	
58	2175510837	RD	1,04	E	VS1	EX	EX	EX	NON	1	7 345	
59	2171475245	RD	1,31	E	VS1	EX	EX	EX	NON	1	10 093	
60	6173485380	RD	1,17	F	VS1	EX	EX	EX	NON	1	7 797	
61	5171575687	RD	1,01	F	VS1	EX	EX	EX	NON	1	7 028	
62	2175575271	RD	1,00	F	VS1	GD	EX	EX	NON	1	4 802	
63	2171531275	RD	1,10	G	VS1	EX	EX	EX	NON	1	6 528	
64	2175510809	RD	1,01	G	VS1	EX	EX	EX	NON	1	5 994	
65	5172505970	RD	1,01	H	VS1	VG	VG	VG	NON	1	4 606	
66	6173575110	RD	1,00	H	VS1	VG	EX	VG	NON	1	4 712	
67	2175573310	RD	1,03	I	VS1	EX	EX	EX	NON	1	4 417	
68	2171475109	RD	1,22	I	VS1	EX	EX	EX	NON	1	4 905	
69	1172505956	RD	1,19	I	VS1	EX	EX	EX	NON	1	4 705	
70	6167640431	RD	1,02	I	VS1	EX	EX	EX	FNT	1	4 101	
71	1176575113	RD	1,01	J	VS1	VG	EX	VG	NON	1	3 515	
72	2171575121	RD	1,02	K	VS1	EX	EX	EX	NON	1	3 134	
73	2175532264	RD	1,36	K	VS1	EX	EX	EX	NON	1	4 048	
74	2175505928	RD	1,37	K	VS1	EX	EX	EX	NON	1	4 078	
75	2175505941	RD	1,03	K	VS1	VG	EX	EX	NON	1	2 720	
76	6173575369	RD	1,01	K	VS1	VG	VG	EX	NON	1	2 812	
77	2175584336	RD	1,20	D	VS2	EX	EX	EX	NON	1	9 374	
78	2175510738	RD	1,07	D	VS2	EX	EX	EX	NON	1	7 786	
79	1176532170	RD	1,13	E	VS2	EX	EX	EX	NON	1	7 086	
80	1172505984	RD	1,01	E	VS2	VG	EX	VG	NON	1	5 086	
81	5172485447	RD	1,01	E	VS2	VG	VG	EX	NON	1	5 470	
82	2173575109	RD	1,01	G	VS2	EX	EX	EX	NON	1	5 666	
83	2171584310	RD	1,01	G	VS2	VG	EX	EX	NON	1	4 947	
84	5172575106	RD	1,01	H	VS2	EX	EX	EX	NON	1	5 236	
85	5172573054	RD	1,01	I	VS2	EX	EX	EX	NON	1	4 525	
86	2175573152	RD	1,01	I	VS2	EX	EX	EX	NON	1	4 396	
87	5171575118	RD	1,01	I	VS2	EX	EX	EX	NON	1	4 202	
88	2175531276	RD	1,23	I	VS2	EX	EX	EX	NON	1	5 196	
89	2171471736	RD	1,02	I	VS2	VG	EX	EX	NON	1	3 787	
90	2171575116	RD	1,01	I	VS2	VG	EX	VG	NON	1	4 008	

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 ALROSA TENDER, MAY 2016

SPECIFICATION № 2

№	GIA Cert No	SHAPE	WEIGHT, CTS	COLOR	CLAR	CUT	POL	SYM	FLOUR	PCS	VALUE, US\$	OFFER, US\$
91	1172575101	RD	1,01	J	VS2	EX	EX	EX	NON	1	3 667	
92	1176532254	RD	1,23	J	VS2	EX	EX	EX	NON	1	4 059	
93	6173532294	RD	1,29	J	VS2	EX	EX	EX	NON	1	4 045	
94	2171510712	RD	1,08	J	VS2	EX	EX	EX	NON	1	3 743	
95	6177575374	RD	1,01	J	VS2	EX	VG	EX	MED	1	3 111	
96	2175506018	RD	1,01	K	VS2	VG	EX	VG	NON	1	2 556	
97	1172505998	RD	1,01	K	VS2	VG	VG	VG	FNT	1	2 509	
98	6173506023	RD	1,00	L	VS2	VG	EX	VG	NON	1	2 478	
99	2175575375	RD	1,03	L	VS2	VG	EX	EX	NON	1	2 510	
100	1172575119	RD	1,20	L	VS2	EX	EX	VG	FNT	1	3 327	
101	1172584291	PE	4,03	N	VS2		VG	VG	MED	1	16 362	
102	2175584400	PE	2,16	M	VVS2		EX	VG	MED	1	5 789	
103	5172573268	PE	2,09	M	VS1		VG	VG	NON	1	5 543	
104	6212628070	HS	7,10	U-V	VVS2		VG	VG	NON	1	43 665	
105	1172537268	EM	3,10	N	VVS2		VG	EX	MED	1	9 511	
106	5172510919	EM	2,01	L	VS1		EX	EX	FNT	1	4 953	
107	6225191865	EM	1,01	L	VVS1		VG	GD	NON	1	1 584	
108	2175575233	EM	1,01	L	VS1		VG	GD	FNT	1	1 406	
109	2175549843	SQ EM	1,00	M	VS1		EX	VG	NON	1	1 288	
110	1172537296	CU	1,08	L	VVS1		EX	VG	MED	1	1 521	
111	2175551206	CU	1,00	L	VS2		VG	VG	NON	1	1 288	
112	GIA	RD	11,43	D-F	IF-VS1	-	-	-	NON	37	19 751	
113	GIA	RD	11,15	D-F	IF-VS1	-	-	-	NON	36	19 275	
114	GIA	RD	11,18	D-F	IF-VS1	-	-	-	NON	36	19 285	
TOTAL			199,00							220	925 647	

Company 公司名称

Company's Address 公司地址

Contact No 联络电话

E-mail 邮箱

Name 姓名

Signature 签名 Company Chop 公司印章

Date 日期

Signed Specification shall be considered as your irrevocable and final offer to purchase the goods

本规格清单一经签署後即不可更改并视为购买货品的最後投標。